



## Adani Green Energy Limited

Provisional Operational Update (Consolidated)

9M FY23



1 Adani Portfolio

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Annexure:

- AGEL : Operational Update – Q3 FY23





## adani~USD 222 bn <sup>1</sup> Combined Market Cap



(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

Adani Portfolio's Listed Entities

#### A multi-decade story of high growth centered around infrastructure & utility core

1. Combined market cap of all listed entities as on Dec 30, 2022, USD/INR – 82.79 | 2. NQXT: North Queensland Export Terminal | 3. ATGL: Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer 5. Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACL Limited Adani Portfolio: Decades long track record of industry best growth with national footprint





Note: 1. Data for FY22; 2. Margin for ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business.

### Adani: Repeatable, robust & proven transformative model of investment

Phase		Development .			Operations		Post Operations	
	Origination	Site Development	Construction		Operation		Capital Mgmt	
Activity	<ul> <li>Analysis &amp; market intelligence</li> <li>Viability analysis</li> <li>Strategic value</li> </ul>	<ul> <li>Site acquisition</li> <li>Concessions &amp; regulatory agreements</li> <li>Investment case development</li> </ul>	<ul> <li>Engineering &amp; design</li> <li>Sourcing &amp; quality levels</li> <li>Equity &amp; debt funding at project</li> </ul>	<ul> <li>Life cycle O&amp;M planning</li> <li>Asset Management Plan</li> </ul>		<ul> <li>Redesigning the capital structure of the asset</li> <li>Operational phase funding consistent with asset life</li> </ul>		
Performance	India's Largest Commercial Port (at Mundra)	Longest Private HVDC Line in Asia (Mundra - Mohindergarh)	648 MW Ultra Mega Solar Power Plant (at Kamuthi, TamilNadu)		gy Network Operation er (ENOC)	<ul> <li>First ever GMTN of USD 2 bn by an energy utility player in India - an SLB in line with COP26 goals - at AEML</li> <li>AGEL's tied up "Diversified Growth Capital" with revolving facility of USD 1.64 Bn – will fully fund its entire project pipeline</li> </ul>		
	Highest Margin among Peers	Highest availability	Constructed and Commissioned in nine months	monil acros	alized continuous coring of plants s India on a single based platform	<ul> <li>Issuar</li> <li>bond</li> <li>infras</li> <li>Green</li> </ul>	<ul> <li>Issuance of 20 &amp; 10 year dual tranche bond of USD 750 mn - APSEZ the only infrastructure company to do so</li> <li>Green bond issuance of USD 750 mn establishes AGEL as India's leading credit in the renewable sector</li> </ul>	
	- Marker of					2016		

OBM: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd. IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd.



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Secure Sites & Connectivity **Resource Assessment** Construction Readiness Geotechnical studies ~2,00,000 acres ~40 GW potential Development 85+ Wind data locations and detailed design planning, Resource rich sites in strategic locations simulations completed Solar resource assessment completed "RESOURCE AS VALUE APPROACH" 100% Contracted Capacity<sup>1</sup> Technology enabled O&M Utility based ESG income **Fixed tariff** ENOC **Green Certificates** Operations PPA life: 25 years Enabling high margin EBITDA (92%<sup>3</sup>) Enhancement in the utility linked revenue stream Average Portfolio tariff: INR 2.99/unit<sup>2</sup> Construction Framework **Efficient Capital Management** Investment Grade (IG) Ratings Agreement US\$ 20 bn Access to International First IG rated Issuance – RG2 Value Creation markets Fully funded plan, AGEL has completed Largest HoldCo Issuance Diversified sources of funding raising US\$ 1.64 bn Broader capital pools-144A, REG S, REG D Elongated maturities up to 20 years

Well positioned for industry leading growth

1. Excluding a small merchant solar capacity of 50 MW

- 2. Average tariff for locked-in growth of 20.4 GW
- 3. EBITDA margin from power supply in FY22

PPA: Power Purchase Agreement, ENOC: Energy Network Operations Centre, EBITDA: Earnings before Interest, tax, depreciation & amortization, OPCO: Operational Company, IG: Investment Grade

### Adani and TotalEnergies have a long-term partnership and commitment to expanding the renewable footprint through AGEL

## adani

- Amongst Largest infrastructure and real asset platform with deep expertise and experience in developing large scale infrastructure projects in India
- Fully integrated energy player in India
- Disciplined yet transformational capital management approach, applied across infrastructure sub sectors
- Strong supply chain integration
- Commenced renewable journey in India through AGEL in 2015 setting up the then largest solar power project in the world
- AGEL has signed UN Energy Compact committing to develop and operate Renewable Energy Generation Capacity of 25 GW by 2025 and 45 GW by 2030 and to keep average tariff below Average Power Purchase Cost at national level



- One of the largest energy players in the world with presence across
   130 countries & a leading liquefied natural gas player globally
- Net Zero ambition by 2050 and ambition to achieve 100 GW of gross installed renewable power generation capacity by 2030.
- Deep focus on new renewable energy technology R&D to reduce cost of energy and assist in grid adoption
- Adani and TotalEnergies have formed a "strategic alliance" across renewables, city gas distribution, LNG terminals.
- TotalEnergies owns 19.7% stake <sup>1</sup> in AGEL and 50% Stake <sup>2</sup> in Adani Green Energy Twenty-Three Limited (housing 2.3 GW of operating solar projects)
- TotalEnergies has board representation in AGEL and is present on Audit Committee of AGEL

Embedded Teams in plant O&M and development for exchanging ideas and best practices

Adani and TotalEnergies jointly working to achieve global best practices of governance

## Adani Green Energy Limited



**Company Profile** 





#### Signed UN Energy Compact committing to develop and operate 45 GW renewable energy capacity by 2030

1. The indicated location for projects under execution/ near construction is based on current planning and is subject to change.

2. Includes projects for which Letter of Award has been received and PPA is to be signed.

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## Adani Green Energy Limited

**Operational Update** 

#### **Capacity Addition**

- Total Operational Capacity increases by 35% YoY to 7,324 MW
- Commissioned 1,440 MW solar-wind Hybrid plants in Rajasthan, India's first and World's largest
- Commissioned 325 MW Wind Power Plant, the largest in Madhya Pradesh
- Commissioned 150 MW Solar Power Plant in Rajasthan

#### **Operational Performance**

- Sale of Energy increases by 59% YoY at 10,235 mn units in 9M FY23 vs. 6,456 mn units in 9M FY22
- Solar portfolio CUF at 24.0% with 140 bps improvement YoY backed by 99.5% plant availability
- Wind portfolio CUF at 27.1% with 610 bps reduction YoY. The reduction is primarily due to one-off disruption in transmission line (*force majeure*) for 150 MW plant at Gujarat, which has now been restored fully.
- Hybrid portfolio CUF at 34.0% backed by 99.3% plant availability
- Realized 3.8 mn Carbon credits in 9M FY23

#### **Other Key Recent Updates**

- Won 'Leaders Award' at the Sustainability 4.0 Awards, conferred jointly by Frost & Sullivan and TERI
- Honored with the 'Platinum Award' at The Asset ESG Corporate Awards 2022
- AGEL's entire operating capacity is now 'Zero Waste to Landfill' certified by Intertek, a multinational assurance, inspection, product testing and certification company

Continued robust operational performance backed by robust capacity addition and adoption of latest technologies



Renewables



#### Operational Capacity (in MW AC)



- ✓ Operational Capacity increases by 35% to 7.324 MW
  - Commissioned 1,440 MW solar-wind Hybrid plants, India's first and World's largest, in Rajasthan
  - Commissioned 325 MW Wind Power Plant in Madhya Pradesh
  - □ Commissioned 150 MW Solar Power Plant in Rajasthan
- ✓ Sale of Energy increases by 59% to 10,235 mn units backed by robust capacity addition

Sale of Energy continues to grow exponentially backed by robust capacity addition





- Sale of Energy up by 41% on the back of:
  - Increase in effective operating capacity with SB Energy operational portfolio (1,700 MW) performance integrated from Q3 FY22 and 150 MW commissioned in Rajasthan in Nov 2022
  - 140 bps improvement in CUF
- Improved CUF performance backed by:
  - Integration of SB Energy Portfolio having a CUF of 26.0% for 9M FY23
  - Consistent high plant availability
  - 50 bps improvement in grid availability
  - Improved solar irradiation

Solar portfolio continues its robust performance backed by ~ 100% plant availability



- Sale of Energy up by 29% on the back of Capacity increase from 497 MW<sup>1</sup>to 971 MW YoY.
- The reduction in CUF is primarily due to :
  - One-off disruption in transmission line (force majeure) for 150 MW plant at Gujarat, which has now been restored fully. The impact of this event in 9M FY23 is expected to be ~0.5% of the expected annual generation of the overall operational capacity.
  - Lower wind speed
  - Plant Availability is lower primarily on account of proactive replacement of transformers carried out in one of the plants.

### Sale of Energy up by 29% backed by robust capacity addition

1. This is excluding 150 MW assets which were then under acquisition for which revenue/ sale of energy was not accounted in 9M FY22 and have been integrated from Q1 FY23.

### AGEL: Hybrid Portfolio Performance in 9M FY23



- 1,440 MW Solar-Wind Hybrid projects commissioned in 9M FY23:
  - Solar: 1,380 MW
  - Wind: 355 MW

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- High CUF of 34.0% backed by:
  - Technologically advanced solar modules and wind turbine generators (WTGs)
  - High plant and grid availability

Commissioned 1,440 MW solar-wind Hybrid plants, India's first and World's largest, in Rajasthan

99.5%

Hybrid

1.258

Hybrid

6 —

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### Disclaimer



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## Thank You



# Appendix

AGEL – Operational Update – Q3 FY23





- Sale of Energy up by 9% backed by:
  - 150 MW commissioned in Rajasthan in Nov 2022
  - 140 bps improvement in CUF
- Improved CUF performance backed by:
  - 40 bps improvement in plant availability
  - 30 bps improvement in grid availability
  - Improved solar irradiation

#### Improved Solar CUF by 140 bps to 23.3% primarily backed by integration of SB Energy portfolio and improved plant/ grid availability



- Sale of Energy up by 47% on the back of Capacity increase from 497 MW  $^{\rm 1}$  to 971 MW YoY.
- The reduction in CUF is primarily due to :
  - One-off disruption in transmission line (force majeure) for 150 MW plant at Gujarat, which has now been restored fully. The impact of this event in Q3 FY23 is expected to be ~ 0.1% of the expected annual generation of the overall operational capacity.
  - Lower wind speed
  - Plant Availability is lower primarily on account of proactive replacement of transformers carried out in one of the plants.

### Sale of Energy increased by 47% backed by robust capacity addition

1. This is excluding 150 MW assets which were then under acquisition for which revenue/ sale of energy was not accounted in Q3 FY22 and have been integrated from Q1 FY23.

### AGEL: Hybrid Portfolio Performance in Q3 FY23



- 450 MW Solar-Wind Hybrid project commissioned in Q3 FY23 taking the total Hybrid Capacity to 1,440 MW:
  - Solar 1,380 MW
  - Wind 355 MW
- High CUF of 32.9% backed by:
  - Technologically advanced solar modules and wind turbine generators (WTGs)
  - High plant and grid availability

450 MW Solar-Wind Hybrid project commissioned in Q3 FY23 taking the total Hybrid Capacity to 1,440 MW

99.4%

Hybrid

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Hybrid

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