

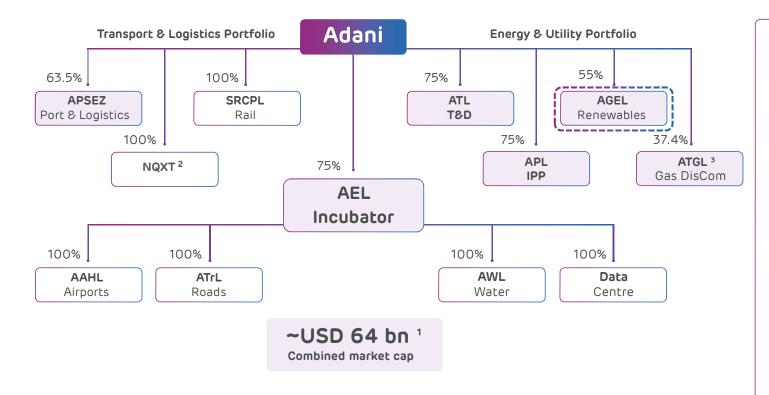
CONTENTS

- 1 Adani Group
- 2 AGEL: Company Profile
- 3 AGEL: Transformational Advantage
- 4 AGEL: ESG
- 5 Renewable Growth Story & Investment Rationale

Appendix







Adani

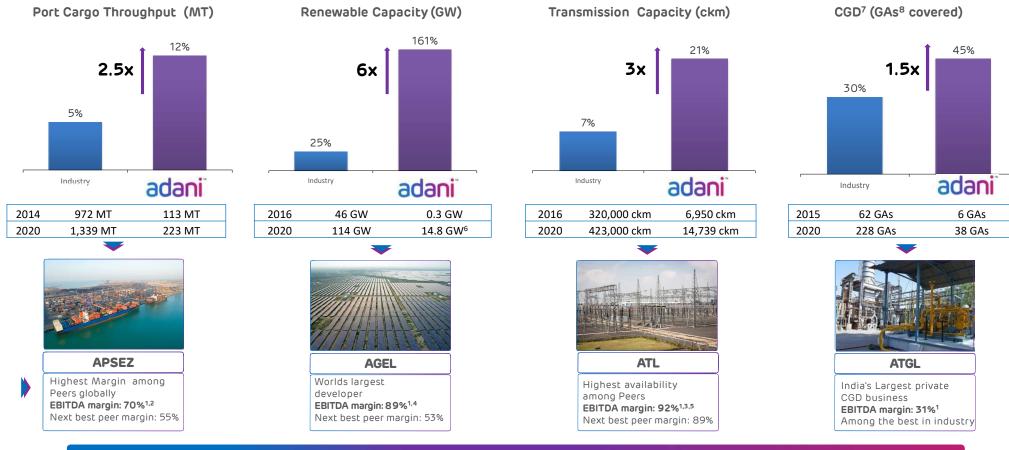
- Marked shift from B2B to B2C businesses -
- ATGL Gas distribution network to serve key geographies across India
- AEML Electricity
 distribution network that
 powers the financial capital of
 India
- Adani Airports To operate, manage and develop eight airports in the country
- · Locked in Growth 2020 -
 - Transport & Logistics -Airports and Roads
 - Energy & Utility Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

- 1 . As on Feb 5 , 2021, USD/INR 72.9 \mid Note Percentages denote promoter holding
- 2. NQXT North Queensland Export Terminal | Light purple color represent public traded listed verticals
- 3. ATGL Adani Total Gas Ltd

Adani Group: Decades long track record of industry best growth rates across sectors





Transformative model driving scale, growth and free cashflow

Note: 1 Data for FY20; 2 Margin for ports business only, Excludes forex gains/losses; 3 EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4 EBITDA Margin represents EBITDA earned from power sales and exclude other items; 5. EBITDA margin of transmission business only, does not include distribution business. 6. Contracted & awarded capacity 7. CGD – City Gas distribution 8. Geographical Areas - Including JV

Adani Group: Repeatable, robust & proven transformative model of investment



Phase

Development



Operations



Post Operations

Activity

Origination

Site Development

Construction

Operation

Capital Mgmt

- Analysis & market Site acquisition intelligence
- Viability analysis
- Strategic value
- · Concessions and regulatory agreements
- Investment case development

- Engineering & design
- Sourcing & quality levels
- · Equity & debt funding at project
- Life cycle O&M planning
- · Asset Management plan
- Redesigning the capital structure of the asset
- Operational phase funding consistent with asset life

Performance

India's Largest Commercial Port (at Mundra)

Highest Margin among Peers

Longest Private HVDC Line in Asia (Mundra – Dehgam)

Highest availability Largest Single Location Private Thermal IPP (at Mundra)

High declared capacity utilization of 89%¹

648 MW Ultra Mega Solar Power Plant (at Kamuthi, TamilNadu)

Constructed and Commissioned in 9 months

In FY20 issued 7 international bonds across the yield curve totalling~USD4Bn

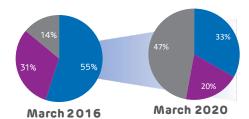
All listed entities maintain liquidity cover of 1.2x- 2x as a matter policy.











PSU • Pvt. Banks • Bonds

^{1.} FY20 data for commercial availability declared under long term power purchase agreements

AGEL: Replicating Group's Transformational Growth Profile



	_	Total Portfolio	Diversified Portfolio	ESG	
Development		14,815 MW ¹ 6,215 MW in Operation & ramp-up 8,600 MW Awarded Pipeline	11 states 72% solar; 11% wind; 17% wind-solar hybrid	Pure-play Solar & Wind Assets	
		100% Contracted Capacity	Counterparty profile ²	EBITDA margin ³	
Operations		Fixed tariff PPA life: 25 years Tariff profile Average Portfolio tariff: INR 3.24/unit	Sovereign: 78% State DISCOMs: 15% Non-govt.: 7%	~90%	
		Efficient Capital Management	Monetization (DBFOT4)	Investment Grade (IG) Ratings	
Value Creation		Access to International markets Diversified sources of funding Elongated maturities up to 20 years	50% stake 5 bought by TOTAL SA in Operational Solar Projects First phase - 2,148 MW Second phase - 205 MW	First IG rated Issuance Endeavor to maintain IG rating in all future issuances	

Note

- 1. Includes 50*3 MW of wind projects under-acquisition from Inox and 20 MW solar assets under acquisition from Hindustan Powerprojects
- 2. Based on estimated revenue-mix on fully built-up basis for overall portfolio of 14.8 GW
- 3. EBITDA margin from power supply
- 4. Design Build Finance Operate Transfer
- 5. TOTAL SA invested INR 3707 Cr in the first phase and INR 310 Crore in the second phase towards 50% stake and other instruments in the JV that houses these assets PPA Power Purchase Agreement; AGEL: Adani Green Energy Limited



AGEL: Transformational Renewable Company





Largest Listed Renewable Company in India

3,245 MW - Operational + 2,970 MW - ramp up in 5-12 months



Site Plan

15,000 MW identified in Gujarat & 15,000 MW at other sites



Development Pipeline 8,000 MW Solar 600 MW Hybrid



Upcoming Tenders

Over 11,000 MW in pipeline



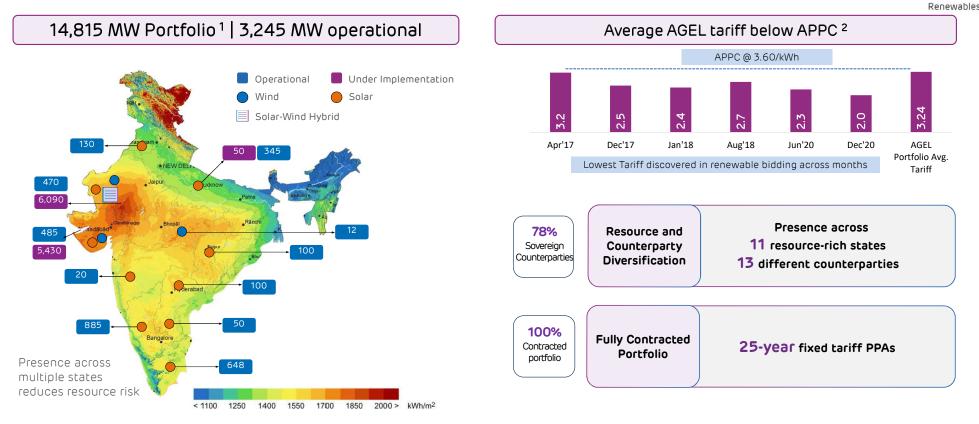
Business and asset development philosophy mirrors Group's focus on Quality Development, Operational Efficiency and Robust Capital Management

- 1. Includes 20 MW solar assets under acquisition from Hindustan Powerprojects
- 2. includes 150 MW wind assets under acquisition from Inox
- 3. These assets were acquired by AGEL in Sep 2020 from Essel group and transferred to Adani TOTAL JV in Oct 2020

RG1: Restricted Group 1, RG2: Restricted Group 2

AGEL: Large, Geographically Diversified Portfolio





Ranked as Largest Solar Power Developer in the World by US based MERCOM Capital

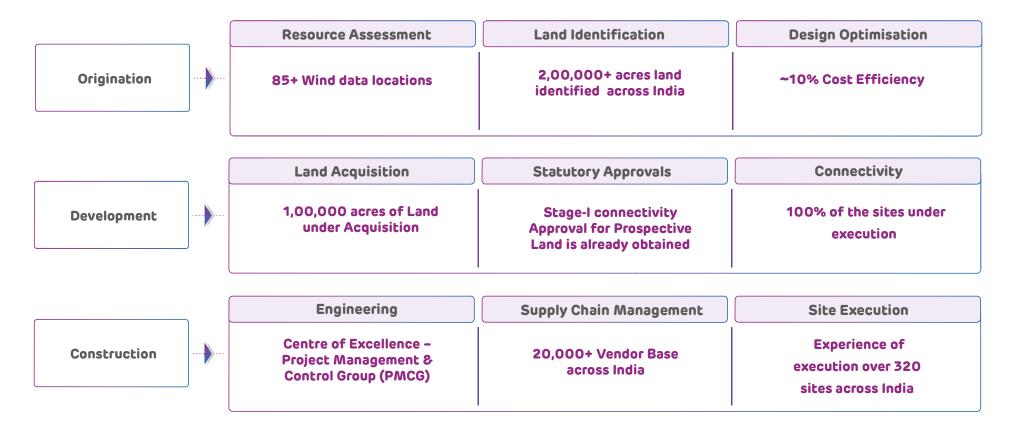
¹ Includes 150 MW of wind projects under-acquisition from Inox and 20 MW solar assets under acquisition from Hindustan Powerprojects

² APPC: National average power purchase cost



AGEL: Overall pipeline Development and de-risking philosophy





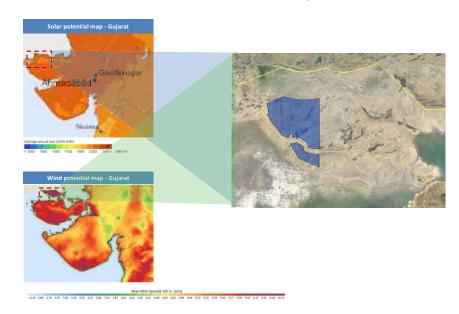
De-risking activity underway for Potential pipeline

AGEL: Transformational Advantage driven by de-risked pipeline

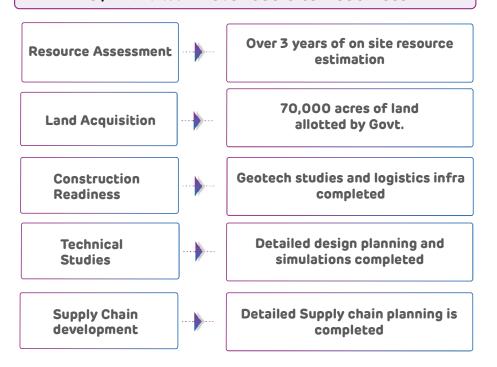


Map - Khavda, 15,000 MW site

Site area 2.7x Paris City



15,000 MW - Advanced Site Readiness



De-risked GW scale construction and operational plan

AGEL: Operational Excellence driving Value



Traditional Approach

Plant level O&M

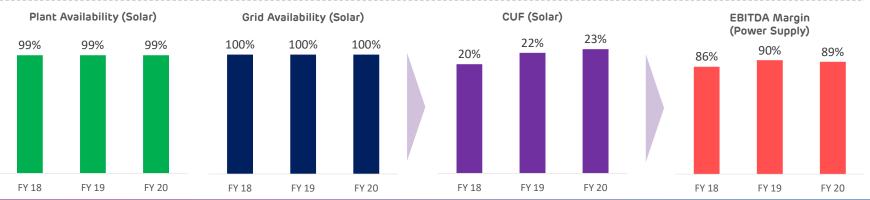
AGEL's approach

Centralized Operations via ENOC



Predictive Analytics leading to cost efficient O&M and high performance

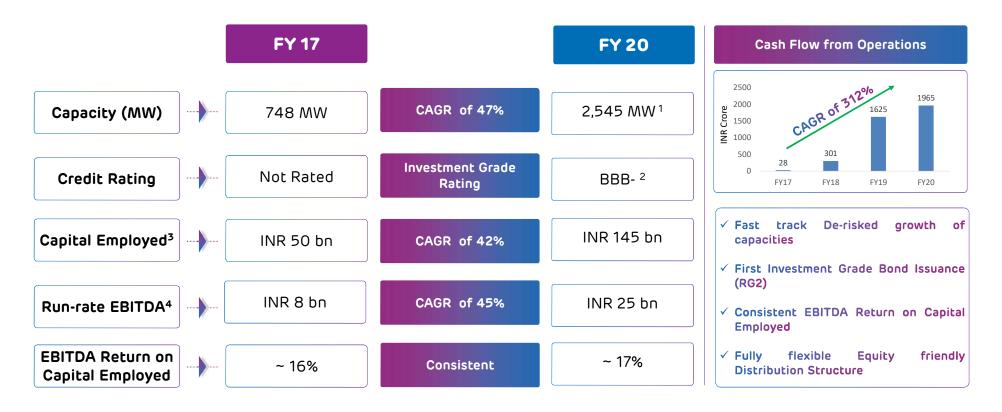
- On a fleet of 11 Mn modules, capability to collect Data at string level of 22 modules
- Predictive Analytics allows identification of faults preventing malfunction
- Reduces degradation of modules and need for replacement
- Predictive O&M processes leading to reduction in:
 - ✓ Frequency of scheduled maintenance
 - ✓ On-site labor costs
 - ✓ Overall O&M cost



Centralized Analytics driven O&M platform to help rapid scale-up of capacities

AGEL: Value Creation through Transformative Investment Philosophy





Historic EBITDA Return & Strong Cash Generation expected to continue in coming future

- 1 Includes 50*3 MW of wind projects under-acquisition from Inox
- 2 S&P & Fitch Credit rating for RG2
- Capital Employed for Operational Assets
- 4 Estimated EBITDA for full year of operations; Solar at P50; Wind at P75

CAGR: Cumulative Annual Growth Rate; RG: Restricted Group

Case Study: Strategic Alliance with TOTAL – Monetization of Capital Formation



Evolving Strategic Alliance between Adani Portfolio and TOTAL across Energy Spectrum

Apr 2020 Oct 2020 Jan 2021 Oct 2019 Expanded 50:50 AGEL-TOTAL JV TOTAL acquired 20% Equity stake 37.4% stake acquisition in Adani Gas & Concluded 50:50 AGEL-TOTAL JV in with addition of 205 MW in AGEL

50:50 Adani- TOTAL partnership in LNG **Terminals**

2,148 MW operational Solar Assets

Operational Solar Assets

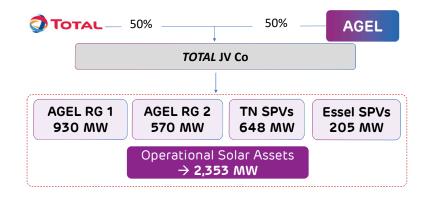
TOTAL deepens Strategic Alliance towards Sustainable future with investment of USD 2.5 bn

Strategic Partnership at AGEL

adani TOTAL **Public** 20% 25% 55% **AGEL**

- TOTAL's Global leadership in utility sector to help incorporate best management practices
- The partnership demonstrates global quality standard of AGEL's O&M, Development and Governance practices
- Monetization to enhance Founders' liquidity helping propel future growth

Strategic Partnership at Asset Level



- Fully operational assets offer steady yield with minimal risk creating an easily replicable model for asset monetization
- Monetization to help drive future growth at AGEL



AGEL: ESG Strategy Framework





Decarbonizing the Nation's Growth

Strategic Pillars

Role in Global Climate Action

Corporate Citizenship & Enabling Social Transformation

Responsible Business
Practices

Focus Areas

- ✓ Decarbonization of value chain
- ✓ Biodiversity conservation
- ✓ Zero waste to landfills
- √ Water stewardship (neutrality)

- √ Human capital management
- ✓ Diversity, Equity and inclusivity
- ✓ Safety and well-being
- ✓ Local community development

- Ethics and integrity
- Enterprise Risk Management
- ✓ Responsible business partnerships
- ✓ Value creation for stakeholders

KPIs



Climate Awareness

Climate Readiness

Climate Alignment

Environment related Factors

Offsetting Carbon Emission

- Supporting low carbon Economy
- Providing low carbon energy and decarbonizing the grid
- Focus on CO2 emission reduction (3.6 mn ton reduced in 9M FY21)
- Matching the load curve through hybrid (solar + wind) power plant
- ENOC launched as digital monitoring platform for optimised responsiveness

Conservation of Resource/ Biodiversity

- · Caring and protecting biodiversity
- Optimal use and management of natural resources
- Biodiversity conservation to reduce impact on animals/ birds/ plants
- Water stewardship through use reduction & Water harvesting to become Water Positive company
- Effective usage of unproductive land for development

Waste Management

- Maintaining 3R (Reduce, Recycle and Reuse) for Waste management
- On path to Single Use Plastic Free Company by 2022
- Zero waste to landfills by FY23
- Lesser utilization of steel and concrete for structures
- Waste module recycling ensured at all sites
- Zero single use plastic by FY22
- Committed to Nationally Determined Contribution (NDC) by Govt. of India in line with Paris Agreement for Climate Change
- Supporter of Task Force on Climate-related Financial Disclosures (TCFD)
- Signatory to UN Global Compact (UNGC)
- Disclosure as per CDP submitted for FY20

CDP - Carbon Disclosure Project TCFD - Task Force on Climate related Financial Disclosure SBTi- Science Based Target initiative *5R - Recycle, Reduce, Reuse, Recover, Reprocess

AGEL - Key Initiatives to Reduce Environmental Damage



Water consumption reduction initiatives

Water consumption reduction initiatives



Conventional Module Cleaning System (Manual)



Innovation in Module Cleaning System (Semi - Automatic)

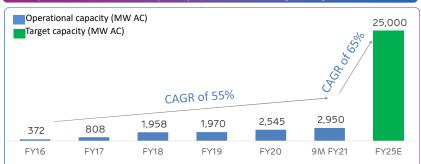


Robotic Cleaning (Proposed)

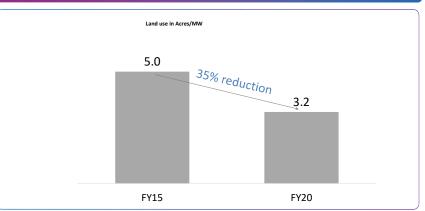


AGEL has been a pioneer in adoption of latest technologies for module cleaning purposes

Fast-paced Renewable Capacity addition leading to a greener future



Efficiency in land usage



Social Initiatives through Adani Foundation 1: Core Areas



Community Health



Sustainable Livelihood

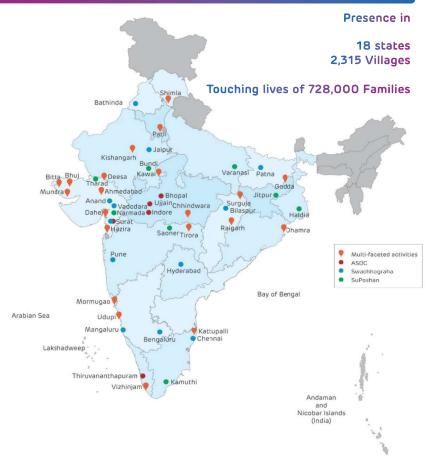


Community Infrastructure

Inclusive Growth, Safety & Other Initiatives at AGEL

- Hiring a diversified pool of talent with due representation of local population
- Inclusive growth of employees/ workers along with the organization
- Ensuring safety and well-being of employees/ workers
 - 7.34 hrs cumulative training on safety per employee in 9M FY21
 - Zero LTIFR in 9M FY21
- Barren/Non-cultivated land used for plants preventing impact on farmers' livelihood
- Land beneficiaries compensated at market determined rates

Adani Foundation's presence across India

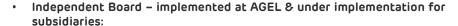


ASDC: Adani Skil Development Centre; **Swachagraha**: a movement to create a culture of cleanliness **SuPoshan**: A movement to reduce malnutrition among children

^{1.} Adani Foundation leads various social initiatives at Adani Group level



Ethics & Integrity



- 50% of the Board comprises of Independent Directors
- 4 out of 5 Board Committees comprise of Majority Independent Directors
- Audit Committee headed by Independent Director
- Establishment of Corporate Responsibility Committee of the board to provide assurance for all ESG commitments
- IT enabled compliance management

ESG-focused risk assessment and mitigation

- Senior Management Remuneration linked to growth, sustainability and profitability of business with focus on safety and capital management
- Twelve Policies in place from the perspective of Good Governance, available on AGEL website, including policies on Insider Trading, Related Party Transactions, Whistle Blower, Land acquisition and so on
- Performance review of Non-Independent Directors and Board as a Whole by independent directors
- Published 1st Integrated report in FY20

Responsible Business
Partnerships

- Greening of Supply chain by integration of ESG aspects in vendor selection and assessment
- **Zero tolerance to Bribery & Corruption** Policy regularly reviewed by Board and posted on employee portals & company website
- Strategic partnership and development of local vendors

ESG Governance Structure

ESG Apex Comittee

ESG Mentors

ESG Head

Roles & Responsibilities of ESG Apex Committee

- ✓ Provide organizational vision and overall direction to ESG program
- Review and approval on public disclosures on ESG (annual report, sustainability report, special disclosures)
- Allocate resources required by ESG Core Working Group
- ✓ Implementation of ESG Strategy

Roles & Responsibilities of ESG Mentors

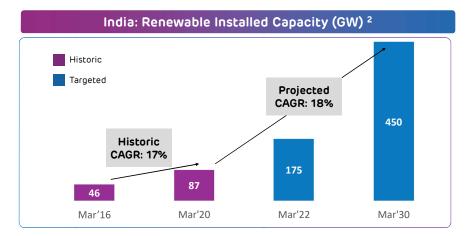
- Provide specific guidance and operational insights to ESG Core Working Group and ESG Champions
- ✓ Undertake quarterly review of activities led by ESG Champions



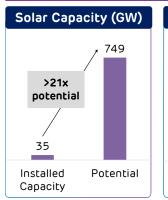


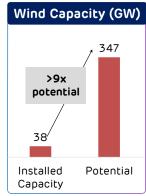
AGEL: Renewable Growth Story

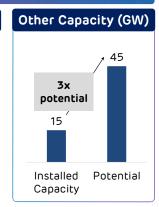




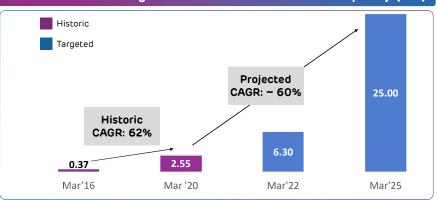








AGEL: Market Leading Consistent Robust Growth in Capacity (GW)



Adani's Strategy for Future Development

- GW scale Development with up to 15 GW sites to optimize costs and delivery timelines
- Value driven Resource mix including Solar, Wind, Hybrid & RTC
- Automation & Analytics driven O&M (ENOC)
- Focus on Sovereign equivalent Counterparties
- Strategic partnerships with OEMs for optimal pricing and quality
- Unlocking value through strategic partnerships such as TOTAL
- Access to global capital markets for long debt maturities & optimized financing cost

AGEL's accelerated growth to continue

1

т

- 1. Source: India wind energy potential as estimated by National Institute of Wind Energy (NIWE) on wastelands at 120 m height. Solar energy potential as estimated by National Institute of Solar Energy Central Electricity Authority (CEA), CRISIL Report, Bloomberg New Energy Finance
- 2. Source: Annual Reports of Ministry of New and Renewable Energy, Government of India and Hon'ble Prime Minister Narendra Modi's statement at Climate Action Summit at UN Headquarters in Sep 2020 RTC: Round The Clock power generation model; ENOC: Energy Network Operation Centre

AGEL: A Compelling Investment Case



Strong Government Push

- India targets Renewable capacity of 175 GW by 2022 & 450 GW by 2030 from 87 GW currently
- 'Must-run' status to renewable plants in India ensures continuous off-take of energy

Significant Growth Opportunity

- Locked-in capacity growth of 5x from 3.2 GW to 14.8 GW with already awarded projects
- Targeted capacity growth of 8x to 25 GW by 2025
- Disciplined Capital Management with ring fenced structures such as RG1 & RG2

De-risked Project Pipeline

- 200,000+ acres of land identified across India and out of this, 70,000 acres tied up
- Revolving Construction Facility of USD 1.35 bn being set up for project pipeline

Predictable & Stable cash-flows

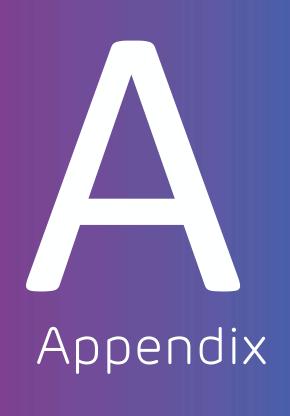
- Long term PPA's (25 years); ~78% sovereign counterparties
- Operations continued normally even during crises situations like COVID-19
- **EBITDA** from Power Supply of ~90% over the past years

World-class O&M practice

- O&M driven by Analytics & Continuous monitoring with Energy Network Operation Centre
- Plant availability of ~ 100% (solar)

Infrastructure lineage

- Pedigree of Adani Group: leader in infrastructure –transport, logistics, energy and utility space
- Proven track record of excellence in development, O&M and capital management



Adani Green Energy Limited

Project Details

AGEL: Asset Level Details - Operational

Solar

Wind Projects

Hybrid

Renewables

SPV	Project Name / Location	Туре	Contracted Capacity (AC)	Capacity (DC)	Tariff	COD	Counterparty Name	PPA Term
	AGETNL	Solar	216	260	7.01	Mar-16	TANGEDCO	25
	RSPL	Solar	72	86	7.01	Feb-16	TANGEDCO	25
AGETNL	KREL	Solar	72	86	5.76 ¹	Mar-16	TANGEDCO	25
	KSPL	Solar	216	260	5.10 ¹	Sep-16	TANGEDCO	25
	RREL	Solar	72	86	5.10 ¹	Sep-16	TANGEDCO	25
AGEUPL	Karnataka	Solar	240	302	4.56 ³	Sept-17 – Mar-18	Karnataka ESCOMS	25
	Jhansi	Solar	50	60	5.07 ⁴	May-19	UPPCL	25
KSPPL	Karnataka	Solar	20	23	4.36 ³	Jan-18	BESCOM	25
	Punjab 100	Solar	100	105	5.88	Jan-17	PSPCL	25
PDPL	UP – II	Solar	50	70	4.78	Jul-17	NTPC	25
	AP – Ghani	Solar	50	70	5.13	Oct-17	NTPC	25
	Rajasthan – 20	Solar	20	26	4.36	Nov-17	NTPC	25
	Telangana (open)	Solar	50	66	4.67 5.19 ⁵	Dec-17	NTPC NTPC	25
	Telangana DCR	Solar	50	66		Dec-17		25
	Karnataka – 100	Solar	100 100	140 147	4.79 4.43 ⁵	Jan-18 Mar-18	NTPC SECI	25 25
PSEPL	Chhattisgarh	Solar Solar	50	66	4.45	Feb-18	NTPC	25
	Karnataka Pavagada - DCR Karnataka - DCR		40	56	4.86		SECI	25
	Karnataka – DCR Karnataka – 10	Solar Solar	10	13	5.35 ³	May-18 Oct-17	GESCOM	25
	Maharashtra	Solar	20	29	4.16 ⁵	Mar-18	SECI	25
Wardha Solar	Karnataka	Solar	350	515	4.43 ²	Feb- May-18	SECI	25
ARERJL	Rajasthan	Solar	200	281	2.71	Aug-19	MSEDCL	25
Kilaj SMPL	Rajasthan	Solar	50	72	2.54	Jul-20	SECI	25
•	·							
EUPL	Uttar Pradesh	Solar	50	55 55	9.27 ⁶	Oct-15	UPPCL	25
TNUPL	Uttar Pradesh	Solar	50		7.02 ⁶	Aug-17	UPPCL	25
PN Clean	Punjab	Solar	20	21	8.70	Mar-15	PSPCL	25
PN Renewable	Punjab	Solar	10	10.5	8.65	Feb-15	PSPCL	25
KN Sindagi	Karnataka	Solar	5	6.3	4.36	Oct-18	GESCOM	25
KN Indi	Karnataka	Solar	20	25	4.36	Mar-18	BESCOM	25
KN Bijapura	Karnataka	Solar	20	25	4.36	Feb-18	BESCOM	25
KN Muddebihal	Karnataka	Solar	20	25	4.36	Mar-18	HESCOM	25
Gulbarga	Karnataka	Solar	5	5.5	8.37	Jul-14	HESCOM	25
Bagalkot	Karnataka	Solar	5	5.5	8.46	Oct-15	UPPCL	25
ASEJTL	Rajasthan	Solar	50	74	Merchant	20-Nov	NA	NA
GSBPL	Gujarat	Solar	100	150	2.44	Dec-20	GUVNL	25
AWETNL	ÚP	Solar	25	37	3.08	Jan-21	NPCL	25
AGEONEL	Gujarat	Solar	150	225	2.67	Jan-21	GUVNL	25
SEIL 7	ÚP	Solar	20	23	7.54 ⁷	Oct-17	UPPCL	25
Kilaj SMPL	UP	Solar	100	145	3.21	Feb-21	UPPCL	25

Petition has been filed by KREL. RREL and KSPL before TNERC for extension of control period and restoration of tariff. KREL's 72 MW plant is split for Tariff purpose by TANGEDCO into 25 MW and 47 MW at Tariff of 7.01 Rs./kWh and 5.10 Rs./kWh and LD deduction. The Company has filled appeal before APTEL for extension of SCOO and to restore the PPA tariff due to various force malejure events. The tariff mentended above are undisputed tariff currently being paid by the Discoms
As per UPERC order, tariff has been revised from Rs. 8.44 to Rs. 5.07. The Company has aiready filed an appeal before APTEL, challenging the UPERC order
Petition filled before CERC for extension of SCOO an account of various force majeure events. The matters are filled under adjudication
Tariff for TNUPL, and UPLP for first 21 years. Tariff for rext 13 years to be determined to 8.04 to 8.04

AGEL: Asset Level Details – Operational (Contd.)

Solar

Wind Projects

Hybrid



SPV	Project Name / Location	Туре	Contracted Capacity (AC)	Capacity (DC)	Tariff	COD	Counterparty Name	PPA Term
AGEL – Lahori	Madhya Pradesh	Wind	12	12	5.92	Mar-16	MPPMCL	25
AWEGPL	Gujarat	Wind	30	30	4.19	Mar-17	GUVNL	25
AWEGPL	Gujarat	Wind	18	18	3.46	Mar-17	GUVNL	25
Mundra Wind	Gujarat	Wind	12	12	3.46	Feb-19	MUPL	25
AGEMPL - SECI 1	Gujarat	Wind	50	50	3.46	Nov-19	SECI	25
AREGJL	Gujarat	Wind	75	75	2.85	Jan-20	MSEDCL	25
AGEMPL - SECI 2	Gujarat	Wind	50	50	2.65	Mar-20	SECI	25
INOX 1 1	Gujarat	Wind	50	50	3.46	Apr-19	SECI	25
INOX 2 1	Gujarat	Wind	50	50	3.46	May-19	SECI	25
INOX 1	Gujarat	Wind	50	50	3.46	Jul-19	SECI	25
Total			3,245	4,170				

¹ AGEL has agreed to acquire 100% equity interest of 150 MW Wind projects, subject to the terms of the PPA

Asset Level Details - Under Construction



Solar

Wind Projects

Hybrid

SPV	Project Name / Location	Туре	Contracted Capacity (AC)	Capacity (DC)	Tariff	Counterparty Name	PPA Term
AWETNL	UP	Solar	50	73	3.07 ¹	UPPCL	25
Various SPVs	TBD	Solar+ Mfg	8000	11,600	2.92 ¹	SECI	25
AGEMPL - SECI 3	Gujarat	Wind	250	250	2.45 ^{1&2}	SECI	25
ARETNL - SECI 4	Gujarat	Wind	300	300	2.51 ^{1 & 2}	SECI	25
AWEGJL - SECI 5	Gujarat	Wind	300	300	2.76 ^{1 & 2}	SECI	25
AGE THREE LTD	Gujarat	Wind	250	250	2.821&2	SECI	25
AGE FIVE LTD	Gujarat	Wind	130	130	2.83 ^{1&2}	SECI	25
Total			9,280	13,460			

SPV	Project Name / Location	Туре	PPA Capacity (AC)	Planned Capacity (AC)	Planned Capacity (DC)	Tariff	Counterparty Name	PPA Term
AGE EIGHTEEN LTD	Rajasthan	Hybrid	390	Solar: 360	Solar: 540	2.69¹	SECI	25
AGE EIGHTEEN LID	Rajastilali	пушти	390	Wind: 100	Wind: 100	2.09	SECI	23
AGE SEVEN LTD &	— Rajasthan	Hybrid	600	Solar: 600	Solar: 840	2.69 ¹	SECI	25
AGE SEVEN LTD	Rajastilali	пушти	600	Wind: 150	Wind: 150	2.09		25
RHPOL	Rajasthan	Hybrid	700	Solar: 600	Solar: 870	3,24 ¹	AEML	25
RHPOL	Rajastilali	нуопо	700	Wind: 510	Wind: 510	5.24	AEML	25
AREHFourteenL	Daiashbaa	له نه جار را	600	Solar: 570	Solar: 855	2.41 ¹	SECI	25
AREHFOURTEENL	Rajasthan	Hybrid	600	Wind: 200	Wind: 200	2.41	SECI	25
Total Hybrid			2,290	2,320	3,010			

Payment Security for all projects - 1 month invoice revolving LC. Additionally, for SECI projects, corpus fund covering 3 months is provided

^{1.} Further, based on order of MNRE, all procurers are in the process of providing a 5 months extension in commissioning timelines due to COIVID-19

COD is under extension from SECI due to delay in transmission LTA.

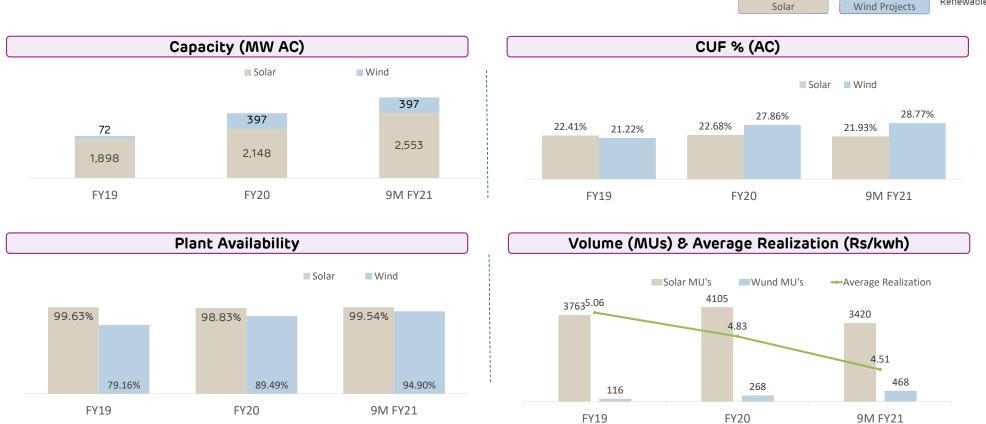


Adani Green Energy Limited

Operational & Financial Highlights

AGEL: Stable Operational Performance at Portfolio Level





Robust operations with high plant availability & strong CUF performance over the quarters

AGEL: Consolidated Financial Performance for 9MFY21



Particulars	9M FY21	9M FY20	% Change	FY20	FY19
Total Income	2,439	1,910	28%	2,629	2,131
Revenue from Power Supply	1,729	1,464	18%	2,065	1,913
Total EBITDA ¹	1,917	1,323	45%	1,531	1,598
EBITDA from Power Supply ²	1,582	1,313	20%	1,837	1,723
EBITDA from Power Supply (%)	91%	89%		89%	90%
PAT	81	(124)		(68)	(475)
Cash Profit ³	877	360	143%	787	792

Robust Financial Performance with consistent EBITDA of ~ 90%

^{1.} Total EBITDA = Total Income – Purchase of Stock in trade – Change in inventories – Employee Benefit Expenses – Other Expenses

^{2.} EBITDA from Power Supply = Revenue from Power Supply + prompt payment discount - Employee Benefit Expenses - Other Expenses excluding expenses pertaining to EPC/ sale of goods

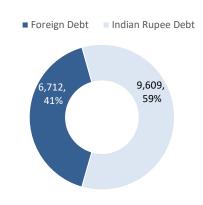
^{3.} Cash Profit = PAT + Depreciation + Deferred Tax + Exceptional Items + TOTAL Distribution (which is part of finance cost as per IndAS)

AGEL Debt Summary as on 30th Sept 20



Debt Split by Currency (INR Cr)

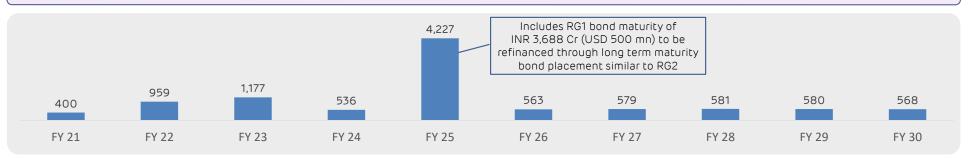
LT vs. ST Debt Split (INR Cr)





Consolidated Debt	Rs 16,321 Cr (Sep'20) Vs. 13,943 Cr (Mar'20)
Average interest rate	10.4%
Average door to door tenure for LT debt	12.4 years

Repayment Schedule of Long-term Debt up to FY30 (INR Cr)



Long Term Debt capital with low staggered repayment schedule de-risks Debt servicing

Average interest rate - based on fully hedged basis and does not includes upfront fees and processing fees amortization

FX Rate INR 73.77 / USD

Consolidated debt does not include inter corporate deposits taken from related party and others of INR 309 Cr, Lease liability of INR 271 Cr and Stapled instruments of Rs 3703 Cr First 4 years repayment includes INR 1444 Cr of Holdco mezzanine debt which is likely to be refinanced.



	Not Due 31-Dec-20	Overdue 31-Dec-20					
Off Takers		0-60 days	61-90 days	91-120 days	121-180 days	>180 days	Total Overdue
TANGEDC01	140	94	54	53	96	289	586
NTPC ²	67	-	-	-	-	-	-
SECI ³	72	-	-	-	-	-	-
Others	143	16	7	7	18	49	97
Total	423	110	61	60	114	338	683

- Out of TANGEDCO Overdue, we have received Rs 354 Cr during Q3 FY21. Further Rs 102 Cr collected from TANGEDCO against overdue outstanding in Q4 FY21.
- With higher share of NTPC/SECI in portfolio, receivables ageing expected to further improve in medium term

Tamil Nadu Generation and Distribution Corporation
 National Thermal Power Corporation
 Solar Energy Corporation of India Limited



Operating in a robust and tested regulatory framework over 20 years



Participants/Statutory bodies	under Electricity Act, 2003	Section 62 (RoA)	Section 63 (TBCB)
CTU CTU CTU CTU CTU CTU CTU CTU	mine/adopt the tariff and to grant lice and SERC at state level on at inter-state transmission systems interpart at state level (STU) and despatching of electricity among the Centres (RLDC& SLDC)	regulatory commission of set tariffs for - Supply of energy by generating company to distribution licensee - Transmission of electricity - Wheeling of electricity	adopt tariffs determined through transparent process of bidding This tariff is adopted by the relevant regulator for examp in case of renewables PPA for a period of 25 years Aside from CII adjustments
	Tariff Determination Meth	odology is TBCB	
Section 63 of Electricity Act	Tariff fixed for PPA life	+ Viability Gap Funding (if any)	+ Change in Law (if any)
Tariff is determined through a transparent reverse auction	 Provides revenue visibility ~74% of EBITDA is from Sovereign off-taker 	50% on Commissioning with balance 50% paid equally over the next 5 years	Any change in law that has an impact on Tariff is allowed

Regulatory Bodies across energy landscape in India

Appellate Tribunal for Electricity (APTEL)



Ministry	Ministry of (conventional) Power (MoP) / Ministry of New & Renewable Energy (MNRE)
Advisory	Central Electricity Authority of India (CEA) Advisory arm of MoP on matters relating to the National Electricity Policy and formulating plans for the development of the sector
Regulatory	Central Electricity Regulatory Commission (CERC)
	State Electricity Regulatory Commission (SERC)
Statutory	National Load Dispatch Center (NLDC) / Regional Load Dispatch Center (RLDC) State Load Dispatch Center (SLDC)
Transmission &	Central Transmission Utility (CTU) / State Transmission Utility (STU)
Distribution utilities	State DISCOMs, We also own Mumbai Distribution Business

DISCOMs - Distribution Companies

Dispute Resolution



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Thank You